



CIC Capital acquires an interest in the Auxilium Group – previously held by btov Partners – in order to support its build-up strategy and to increase its coverage across Germany.

Zurich, 30 May 2018 – CIC Capital (Schweiz) AG, together with private investors, acquires a minority stake in the German healthcare group Auxilium. The investment company CIC Capital intends to further support the development of the Group, which has demonstrated a real know-how in making acquisitions across Germany. Despite of its exit, btov Partners, an investor from the very beginning, will remain in close contact with the company thanks to its own network of private investors.

The Auxilium Group is one of the largest full-range suppliers of medical aids and orthopaedic products in Germany. After a series of acquisitions, the company currently employs approximately 1,600 employees and is present in more than 60 locations in nine German federal states.

In the medium-term, Auxilium intends to develop a nationwide structure in the German market for medical aids. The objective is to supply customers with a comprehensive range of products and services throughout the country. The company is currently present in the north, the middle and the east of the country.

CIC Capital supports the build-up and growth strategy of the Auxilium Group. Thomas Bitzi, Investment Director at CIC Capital, comments on the latest transaction: *“As new shareholders of the Auxilium Group, we are proud to actively contribute to Auxilium’s growth story and to support management in the further promising consolidation process of its market.”*

Günther Charton, CEO of the Auxilium Group, explains: *“Over the last ten years, the management team and our investors have built one of the leading suppliers in the medical aids market. We foresee further growth potential and are striving for a nationwide coverage with first-class service and innovative products. With CIC Capital, we have a well-funded minority shareholder with a long-term focus on our side who supports us, together with the other shareholders, in the implementation of our strategy.”*

Christian Schütz of btov Partners says: *“The Auxilium Group has become one of the largest health care companies in Germany, it’s very impressive. We are pleased to support the company for the next growth phase via our investors network.”*



About Auxilium

The Auxilium Group is a leading company in the German market for medical aids. The group generates a turnover of more than €160 million with 1,600 employees in more than 60 locations in nine federal states. The company offers a comprehensive range in the field of medical aids: orthopaedic technology (prostheses, orthoses, special shoes and insoles), home-care (stoma, incontinence, wound management, etc.), rehabilitation technology and special structures (rollators, wheelchairs, beds, oxygen supply, etc.) as well as medical-technical products for diagnostics and therapy. The companies of the Auxilium Group operate under their own brands.

About CIC Capital

CIC Capital, the international private equity arm of CM-CIC Investissement (the equity financing subsidiary of the Crédit Mutuel - CM11 Group), covers the needs of companies in all areas of equity financing. The company's success is based on a pronounced focus on people, high professionalism, close ties with the management team and long-term support for portfolio companies. CM-CIC Investissement invests its own capital (€3.0 billion) in around 380 portfolio companies.

CM-CIC Investissement has expanded its international activities under the CIC Capital brand from its original base in Canada (Montreal, Toronto) into Germany (Frankfurt), the USA (New York and Boston), the UK (London) and Switzerland (Geneva and Zurich). For further information please visit: www.ciccapital.fund

About btov Partners

btov Partners is a European venture capital company with offices in Berlin, Luxembourg and St. Gallen. The investment focus is on digital and industrial technology enterprises. btov administers its own funds, partner funds and offers private persons and family offices access to direct investments. Via its three sectors the company administers assets in excess of 300 million Euro and examines more than 3000 investment possibilities annually. For further information please visit: www.btov.vc



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